



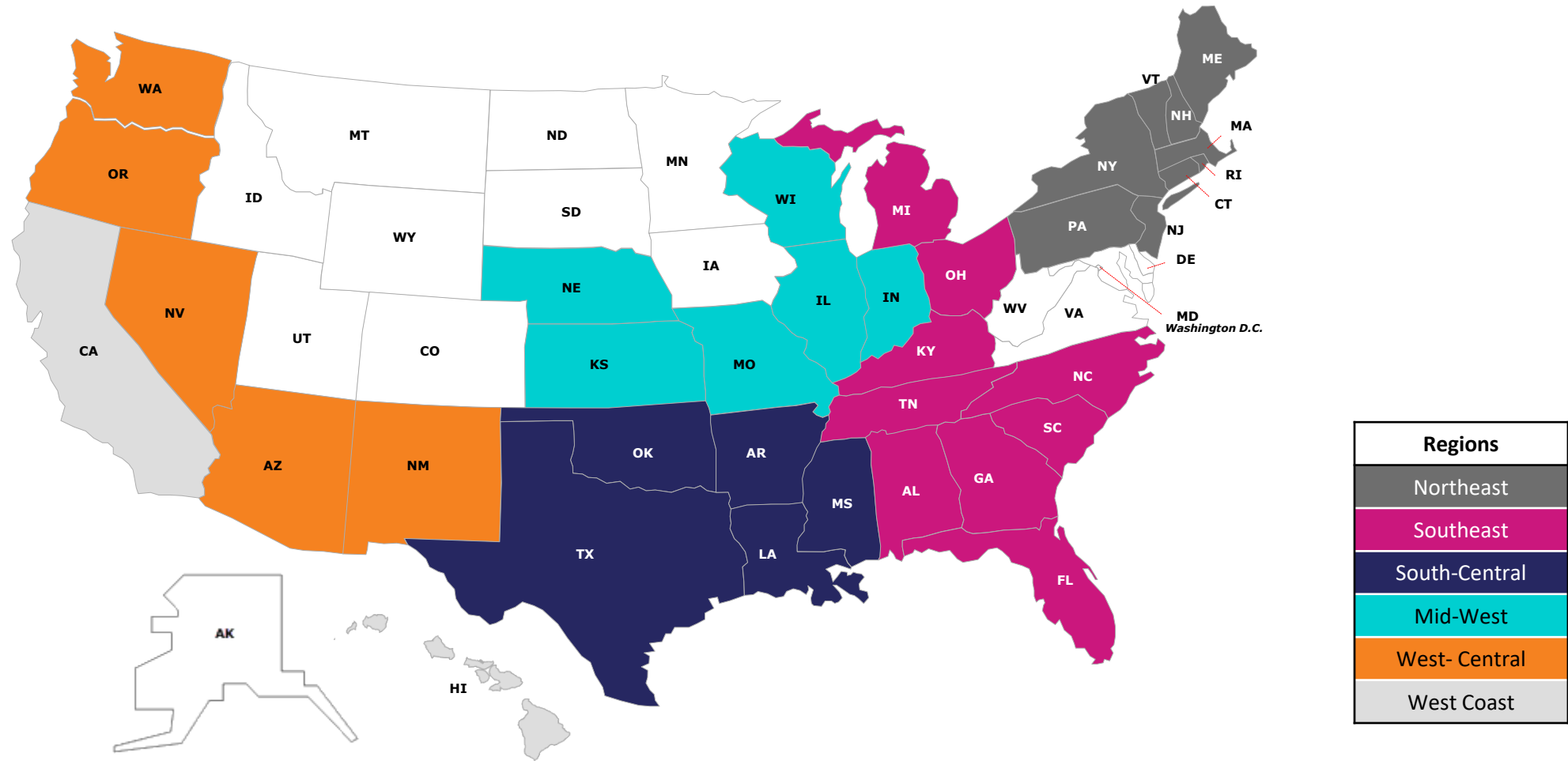
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Sales Leadership Contacts

Last updated April 2022

Confidential and Proprietary Information

Sales Regions





Broker Leader Structure

Two Distinct Roles:

FIELD AGENCY MANAGER

- Manager – Senior Director Level:
Manages all regional/local agencies regardless of level (FMO – GA)
- Senior Manager – Senior Director can have Field Agency Managers, Direct Reports

SALES EXECUTIVE

- Senior SE or SE
- Directly Reports to a Field Agency Manager
- Collaborates with all Brokers assigned to them
- Drive Broker to increase sales, while growing the net number of active producing Brokers they support



Northeast

Name	Title	State	Phone Number	Email
Christopher Myers	Sr. Director	NY	518- 681-2758	christopher.myers@wellcare.com
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Jan Daigler	Sales Executive	NY	716-242-9363	Jan.Daigler@Fideliscare.org
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Northeast continued

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Mid-West

Name	Title	State	Sub- Region	Phone Number	Email
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Coming Soon!	Sales Executive	IL		TBD	TBD
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Mid-West continued

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South-Central



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Trent Dodds	Sales Executive	AR	North Central Arkansas	501-236-1557	Trent.A.Dodds@centene.com
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South-Central continued

Name	Title	State	Sub- Region	Phone Number	Email
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Guillermo Padilla (1-10)	Sales Executive	TX	Houston/Corpus Christi		Guillermo.Padilla@wellcare.com
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South-Central continued

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Southeast



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Southeast continued

Name	Title	State	Sub- Region	Phone Number	Email
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Southeast continued

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West- Central

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West- Central continued

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West Coast

Name	Title	State	Sub- Region	Phone Number	Email
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Stanley Robinson	Sales Executive	CA	Ventura, Fresno, Kern, Tulare, Santa Clara, Stanislaus, Madera	916-235-0563	stanley.robinson@centene.com
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West Coast continued

Name	Title	State	Sub- Region	Phone Number	Email
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